

HOW TO DO BUSINESS WITH PROTECTIVE

Submission of Downline Producer Contracts:

- Please email your **Downline Contracts** with Transmittal to Joelle Huynh at jhuynh@igroupweb.com.

Case Submission

- ALL new business applications should be faxed or emailed to your assigned Case Manager – **Andy Franklin**.

Phone: 800-799-1628 x134
Email: andy@igroupweb.com
Fax: 540-301-6353

Helpful Tips:

- When faxing or emailing applications, please keep the original application for no less than 90 days. Please note that the original may be requested during this period for audit purposes.
- ON APPLICATIONS WITH MONEY PLEASE WAIT FOR **Andy Franklin** TO EMAIL YOU WITH THE POLICY #, AND WRITE IT IN THE MEMO SECTION OF THE CHECK:
- If you do not receive an acknowledgement memo of receipt via email within 1 business day, please call **Andy Franklin** for confirmation of receipt
- **DO NOT** SEND APPLICATIONS TO Protective as they will not be processed.

Overnight Checks to:

Attn. **Andy Franklin**
iGROUP Processing Center
11166 Fairfax Blvd., Suite 300
Fairfax, VA 22030

Checking Case Status:

- Please register on Protective website at: www.protective.com
- Contact Andy Franklin **800-799-1628 x134**

Requirements:

- **ALL** Requirements must be faxed to **Andy Franklin**.
- All requirements are sent to Protective as they are received, however, please allow 3-4 business days for website updates.
- Please be sure to check the website before calling and allow 1 business day for a response.

Illustrations and Marketing Support

- Please contact Protective at 877-778-3500 Option 2