

## HOW TO DO BUSINESS WITH AMERICAN NATIONAL

Agents have two submission choices when working with American National. You can use OAKTREE Brokerage or use American National's direct access option.

### OAKTREE Brokerage:

#### Submission:

- All new business applications should be faxed to 800-867-7205, emailed to [brokerageservices@otfc.com](mailto:brokerageservices@otfc.com) or mailed to the address below.
- If you do not receive an acknowledgment email within 1 business day, please call for receipt confirmation.
- Your case manager can be reached at 800-842-9124. Wayne ext. 128 or Andy ext. 134

#### Checking Case Status:

- You will receive regular case status emails from Brokerage Services.

#### Requirements and Premium:

- Fax requirements to 800-867-7205 with a cover sheet indicating the client name/policy number.
- Mailing address is:

OAKTREE Brokerage  
11166 Fairfax Boulevard, Suite 300  
Fairfax, VA 22030  
Attn: Brokerage Services

### American National's Direct Access:

#### Submission:

- New business applications can be submitted via fax directly to 888-237-1012 or mailed to the address below.
- Fax requirements to 888-237-1012.

American National  
1949 E. Sunshine Street  
Springfield, MO 65808-4408  
Attention: New Business

#### Checking Case Status:

- Agents can register to track cases on line at <https://access.anico.com/wps/myportal/agent/img/e-agent/newbusiness>
- Agents can call American National at 800-672-9960 or email them at [imgteam@americannational.com](mailto:imgteam@americannational.com)

**Please mail premiums to the address above.**

### Illustrations and Marketing Support:

- Agents contracted directly with OAKTREE Life and Annuity can call a member of the Sales Support Team at 800-842-9124 ext. 1133 or email them at [salessupport@otfc.com](mailto:salessupport@otfc.com)